

STEADY GROWTH IN LENDING AND DEPOSITS PROPELS CITY NATIONAL BANK TO STRONG 2015

Year of Hallmarks Positions Bank for Future Expansion

MIAMI, FL – (January 26, 2016) – City National Bank (CNB), Florida’s premier private and commercial bank, announced its financial results for the fourth quarter and full-year 2015, posting strong gains in profitability as the result of significant boosts in lending, deposits and assets.

It was a year of milestones for City National Bank, as the company surpassed new benchmarks in assets and lending, launched a new brand and was acquired by Banco de Credito e Inversiones (Bci) of Chile.

Net income was \$47.4 million in 2015, compared to \$42.9 million in 2014, a 10% increase. Fourth quarter net income was \$11.5 million, compared to \$10.1 million in the same period a year ago.

“This was a history-making year for City National Bank, not only because of the bank’s significant growth and strong financial performance, but also because 2015 marked a host of new achievements, including the completion of the company’s sale to Banco de Credito e Inversiones,” CNB President and CEO Jorge Gonzalez said. “We enter 2016 better than ever with the backing of a strong parent company and with plans in place and that will enable the bank to surpass 2015’s success.”

City National Bank’s milestones in 2015 include:

- The bank surpassed \$6 billion in assets during the second quarter.
- The bank surpassed \$4 billion in loans during the third quarter.
- CNB was acquired by Bci of Chile.
- City National Bank launched its new brand image.
- Recognized by analysts, community and media as one of the best banks.

“In any single year, a company would be proud to accomplish one of these achievements,” Gonzalez said. “None of this would be possible without the people who are at the core of our success – our clients and team.”

The bank grew by \$1.12 billion in the last twelve months, ending the year with \$6.5 billion in assets, a 21% increase from the year before.

During 2015, City National Bank grew loans by more than \$714 million to \$4.1 billion in loans. CNB closed \$1.6 billion in new loan commitments during 2015, compared to \$1.4 billion in loan commitments in 2014. Commercial lending saw a significant uptick, with commercial mortgages up 30% and commercial lending up 23% compared to the previous year.

At the end of 2015, deposits totaled \$4.5 billion, up more than \$323 million compared to the previous year. The bank's DDA balances remained strong, accounting for 43 percent of deposits.

"The marketplace continues to respond well to the unique banking experience we offer," Gonzalez said. "Our value proposition is particularly appealing to business owners and professionals who crave the personalized attention and direct access to decision-makers that we offer as well as the ability we have to customize solutions to fit their needs. We seek to become a partner to our clients, not simply be their bank."

The acquisition of City National Bank by Bci places it in a unique position. The transaction, which marks the single largest U.S. acquisition ever by a Chilean company, preserves CNB as a Florida-based community bank and now gives it global reach together with the backing of one of the strongest and most respected banks in Latin America.

"This new partnership with an international financial leader like Bci puts us in an enviable position in the Florida banking community," Gonzalez said. "We will now be able to leverage Bci to offer a wider array of products and services for companies and individuals, combining our local decision-making and best-in-class client experience with the global support and know-how of a \$38 billion parent company."

Late last year, City National Bank launched its new brand image. Characterized by a colorful Joan Miro-inspired hourglass and bold black lettering, the new brand is reflective of the diverse and vibrant communities CNB serves and representative of the strength and stability that its clients can continue to rely on.

The hourglass is symbolic of the precision with which City National strives to serve its clients, the value it places on their time and the personal relationships it seeks to establish with them that endure time.

"This modern brand image signals a new chapter for City National Bank and will help us to continue to stand apart in the marketplace with our branding like we already do with our performance, client experience and commitment to community," Gonzalez said. "It's most importantly meant to convey that we are a unique kind of bank, one differentiated – among other things – by establishing personal and long-lasting relationships."

In 2015, the bank continued to be recognized by both analysts and the community for its superior products, client experience and overall business excellence. For the fourth consecutive year, readers of the *Daily Business Review* voted City National Bank as a top bank in South Florida. This year, the bank was named Best Community Bank, Best Business Bank, Best Bank for Jumbo Loans, Best Private Bank, Best Foreign National Mortgage Lender and Best Bank for Commercial Real Estate Lending.

In addition, the bank received an “Outstanding” Community Reinvestment Act (CRA) rating for the 15th consecutive year from regulators and is the only Florida bank to consistently be rated “Outstanding” in this evaluation. In addition, the bank has received the coveted five-star “Superior” rating – the highest possible – from BauerFinancial, the leading bank ratings firm, for 14 consecutive quarters. BauerFinancial has been reporting on and analyzing the performance of U.S. banks and credit unions since 1983.

Financial Highlights

- Net income increased by 10 percent in 2015 to \$47.4 million, up from \$42.9 million in 2014.
- Assets increased 21 percent in 2015 to \$6.5 billion, up from \$5.34 billion in 2014.
- Loans increased 21 percent to \$4.1 billion in 2015, up from \$3.4 billion in 2014.
- Deposits increased by \$323 million during the previous 12 months, up to \$4.5 billion at the end of the fourth quarter 2015 compared to \$4.2 billion at the end of 2014.

Financials

	<u>4Q 2014</u>	<u>4Q 2015</u>	<u>Year-end 2014</u>	<u>Year-end 2015</u>
• Net Income:	\$10.1 million	\$11.5 million	\$42.9 million	\$47.4 million

Capital

City National Bank's strong capital position also continued to improve. Tier 1 capital grew to \$845 million.

• Tier 1 Leverage Capital	13.70%	5% is considered well capitalized
• Tier 1 Risk Based Capital Ratio	18.23%	8% is considered well capitalized
• Total Risk Based Capital Ratio	18.28%	10% is considered well capitalized

Asset Quality

Reserves for future losses were folded into the loan valuations at the time of the acquisition by Banco de Credito e Inversiones. The new allowance is only related to loans originated after the acquisition in September of 2015:

• Allowance to Total Loans	0.69%	More than adequate based on asset quality of new originations
• Non-accrual loans to total loans declined to a very low 0.33%, down from 0.37% in December 2014.		
• Non-performing loans to capital declined to 1.73%		

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About City National Bank of Florida

Headquartered in Miami, City National Bank (CNB) is the financial institution to which Floridians have turned for more than 65 years. With more than \$6 billion in assets, CNB is one of the largest financial institutions based in the state. In September of 2015, Banco Credito e Inversiones completed the acquisition of CNB, representing the largest single investment ever by a Chilean company in the United States. The bank remains a South Florida-based community bank with local decision making. City National Bank is one of the most liquid and best capitalized banks in Florida and is rated 5 stars "Superior" by BauerFinancial. CNB was voted Best Community Bank, Best Business Bank, Best Bank for Commercial Real Estate, Best Bank for

Jumbo Loans, Best Private Bank and Best Foreign National Mortgage Lender by the readers of the Daily Business Review for the past four years. The South Florida Business Journal named it Business of the Year in 2013 and Community Bank of the Year in 2013 and 2011. CNB offers a diversified portfolio of financial products and services at 26 convenient banking centers from Miami-Dade County to the greater Orlando area.