



July – August 2011



ACES

Meet the people who are shaping the future of business with every handshake, transaction and bottom line. The passion, attitude, outlook and savvy they all share has yielded an ingrained need to succeed no matter what the consequences. These inspirational visionaries are some of the top leaders of today and tomorrow who will inspire, motivate and in many cases complement the very goals that keep you going. After all, business is all about who you know, isn't it?

Clips From: **O'CONNELL
&
GOLDBERG**



City Slicker

"I have been fortunate to know and work with truly great bankers who are spread throughout South Florida's business community."

William Davies, Jr., brings more than two decades of experience to the driven team at City National Bank, where the focus is on relationships developed with clients. "For us that means ensuring we remain focused on providing our customers what they want while remembering that it's also important to deliver it to them the way they want it," he says. Through his years at the City National Bank, Davies has seen some unconventional things by going above and beyond to interact with clients. "As an example, I was once given a personal tour of a 'fish hospital' and a commercial kitchen where hundreds of pounds of freshly-prepared, customized menus are created for dozens of species of sealife," he says. To the self-described optimist who admits he always wakes up in a good mood, teamwork and high standards are crucial parts of the job. True to tradition, however, Davies says the best advice he's received was handed down from his father: "My dad always told me to do the best I can every day," he says. "And that's exactly what I try to do."

Quick Facts

How he finds Miami's best spots: "I cycle more than 6,000 miles a year and can assure you the most beautiful view of Miami's skyline is on Rickenbacker."

Bad habit: "Washing my car an hour before it rains."

What you wouldn't guess about him: "My first job was renting sailboats on the beach with my younger brother, Matt."

Text by Cristina Zuazua; Photo by Antonip Eli

William C. Davies, Jr., is the Managing Sr. VP, Corporate Banking Executive at City National Bank. Their new corporate office is located at 1450 Brickell Ave., Ste. 2800, Miami; 305.577.7383; CityNational.com.